

Development of the ACPaaS platform

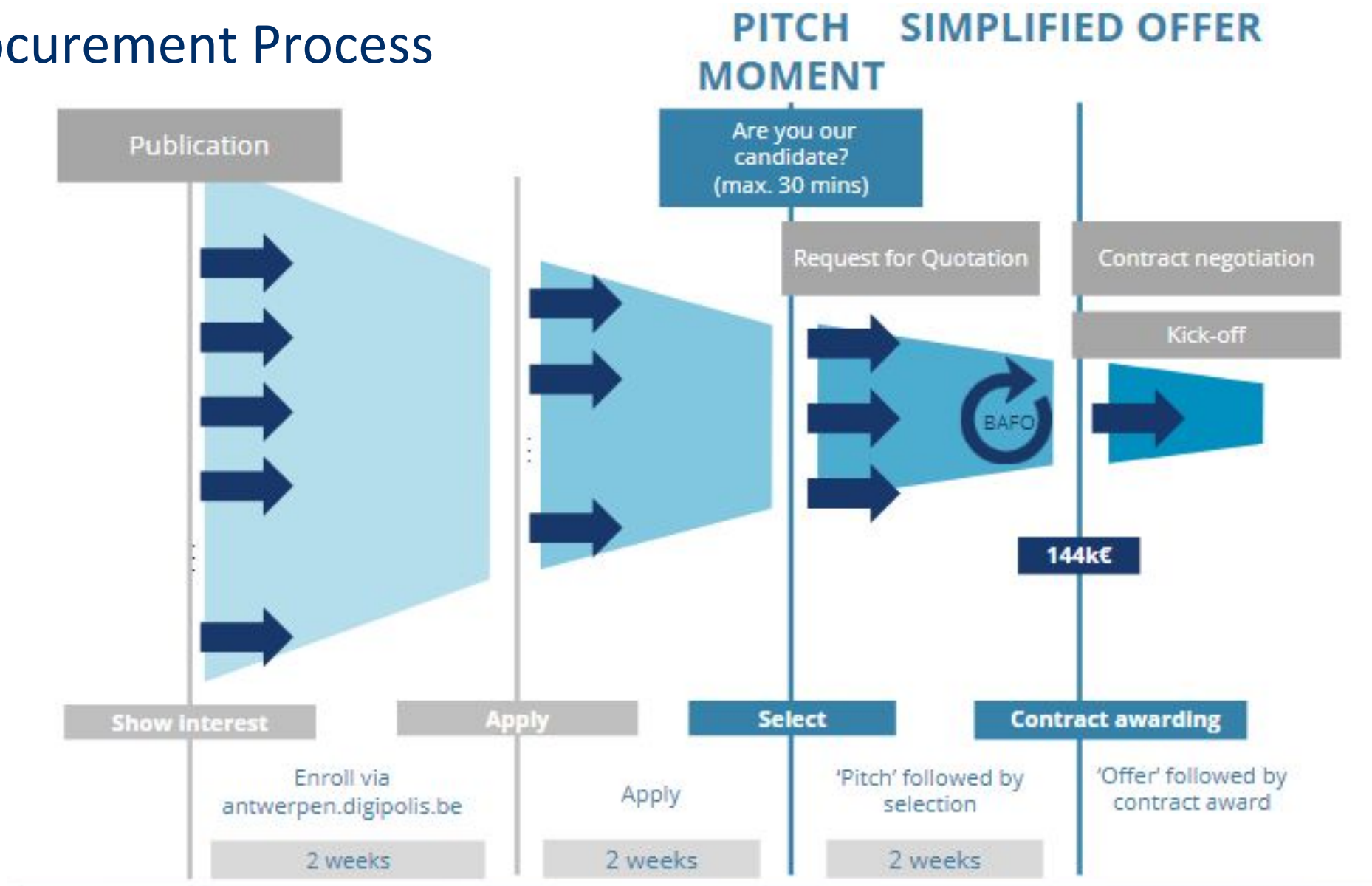


Antwerp City Platform as a Service

A central multi-use platform as a base for digital services

[ACPaaS - Movie on YouTube](#)

The BfS Procurement Process



Buy from Startups - Results 2015-2019

CHALLENGES 329	APPLICANTS 3202	PITCHES 1286	MAX # APPL/CHALLENGE 53
OFFERS 797	CONTRACTS 304	UNIQUE STARTUPS 689	MAX # PITCHES/CHALL 32

In accrued numbers



BfS - Benefits for both parties

Startups

- Government is a customer with many challenges
- Easy to partner with, because of new procurement approach
- Compensation for a potentially shippable product
- Proof of Concept
- Good reference
- Stepping stone to other (local) governments
- IPR in return for commercialisation

Digipolis

- Fresh ideas & creativity
- Unexpected & innovative solutions
- Fast and low cost implementation
- Flexible, agile way of working
- Inspirational entrepreneurship
- Increased capability of parallel implementation of IT-solutions

BfS - Continuous improvements

