### An introduction to the Lund model for Innovation Ecosystem Portfolio Tracking

Developed by Lund University and Future By Lund innovation platform



From single point of growth to ecosystem scaling and growth

In complex areas of innovation and development, growth emerges not from a single point but from interactions across many actors in an ecosystem.

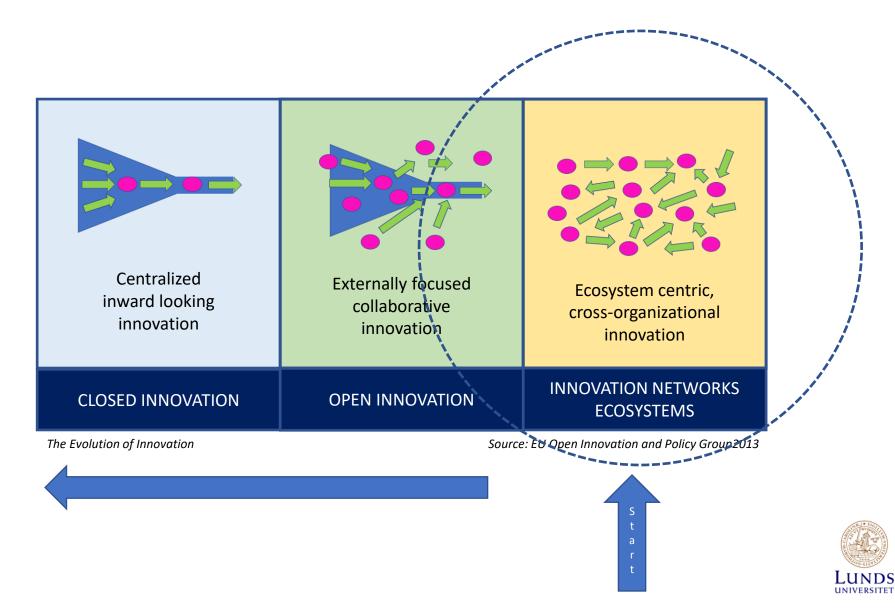
- How do we initiate this?
- How do we follow development over time?
- Where and when do we invest in different ways?

A need for...

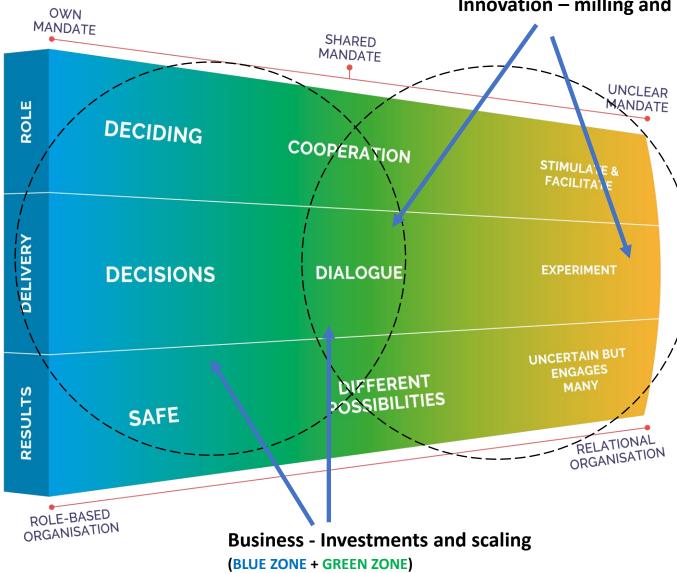
- Building strategic competence and partnerships for scaling
- Working with innovation portfolios as an approach for developing the ecosystem's growth area(s)



### Innovation in a multistakeholder environment



Fatare



#### Innovation – milling and prof-of-concept (YELLOW ZONE + GREEN ZONE)

#### (YELLOW ZONE - Multistakerholder

Mission, shared space, neutrality, transparency and creating relations for coming partnerships. Open and exploring, testing, creating experiments. Seeding.

#### (GREEN ZONE) - Partnership

Conceptualisation and consortia's in connection to interests - specific projects and partnerships. Project funding, start-ups

#### (BLUE ZONE) – Own organisation

Investments and scaling. Business driven or internal organisational development. Investment logic and scaling



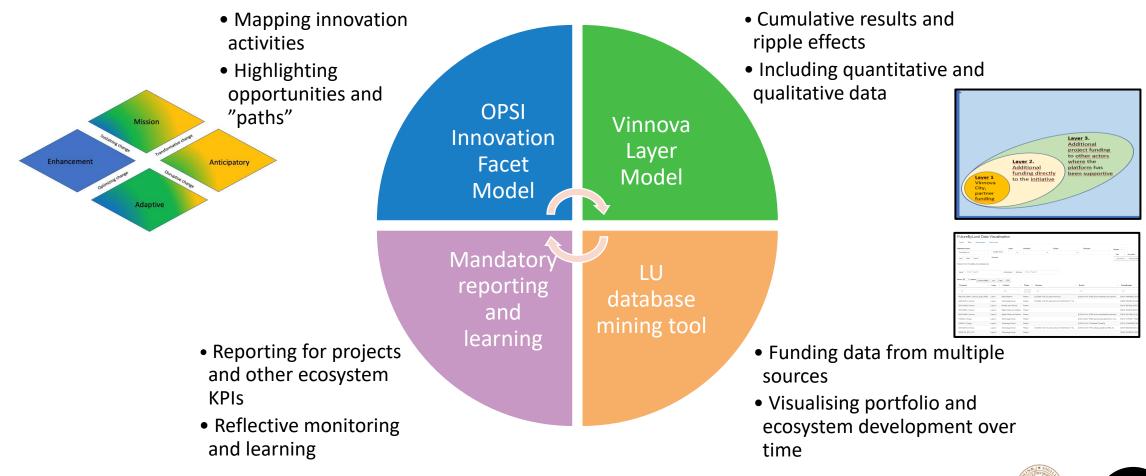
# Why this model?

Enables innovation ecosystem governance and development:

- Provides stakeholders and investors with strategic insights about the ecosystem's portfolios
- Enables identification of opportunities for collaboration to solve complex challenges
- Tracks the accumulated projects and activities across organisations, building innovation portfolios
- Visualises the strength of the innovation ecosystem, its development and collective impact



### The Lund model merges models and practices







Luropean Commission Joint Research Centre

### **CORE RESEARCH TEAM**



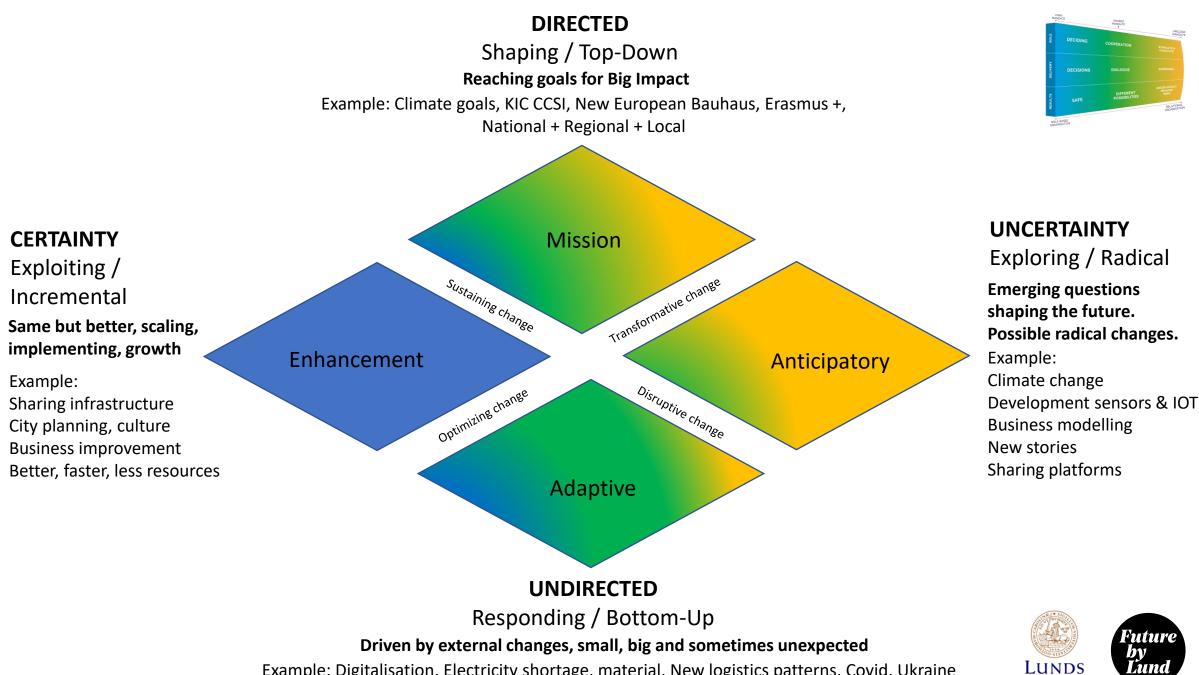
INSTITUTE FOR THE FUTURE

Department for International Development

1.3





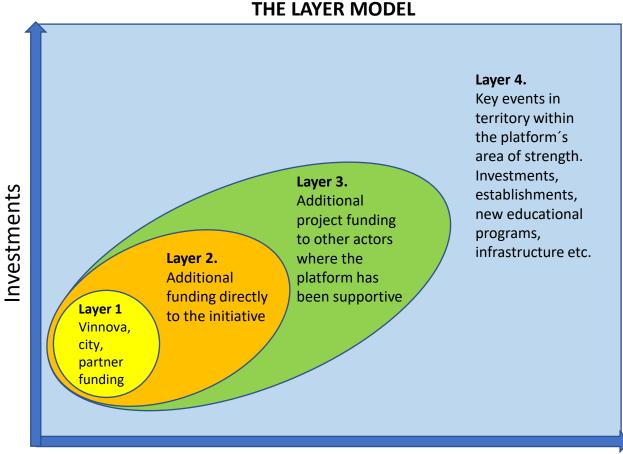


Example: Digitalisation, Electricity shortage, material, New logistics patterns, Covid, Ukraine



### How to evidence system transformation

- The "layer model" (from Vinnväxt annual reporting) is a way to track leverage and "ripple effects" of collaborative action in an innovation ecosystem
  - **Project investments** of collaboration partners are a proxy for innovation investments more broadly
  - Documentation of **important events** is a way of evidencing the ripple effects of project activities and how the collaborative initiative has contributed to system change
- Following this information over time shows...
  - The main funders and actors involved in innovation projects a sign of collective action and development of the innovation ecosystem
  - Accumulated investments and events/ripple effects over time provides a story of how the collaborative initiative has contributed to system-level transformation



#### Scope of activities over time

See: Wise, Eklund, Smith and Wilson (2022). "A participatory approach to tracking system transformation in clusters and innovation ecosystems – Evolving practice in Sweden's Vinnväxt programme" in *Research Evaluation*, 31 (2): 271-287. <u>https://doi.org/10.1093/reseval/rvac006</u>



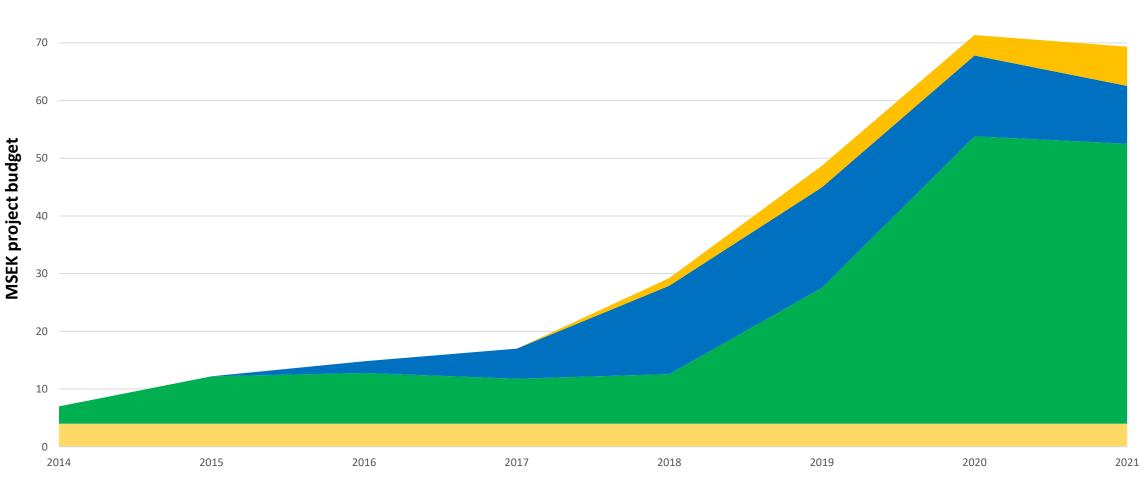
# System effect categories for innovation ecosystems

Category abbreviation		Description	Examples		
System Resources	KD	Knowledge Development and Dissemination: affecting how knowledge is developed, spread between actors and combined/applied in the system	new university courses, new research networks, programmes or institutional establishments/ expansions within the thematic area, attraction of talent		
	EE-N or EE-I	Experimentation and Entrepreneurship: fostering test of new technologies, applications or markets; new company establishments	experimentation within existing companies, new companies or spin-outs, foreign companies establishing in the region		
	INV-N or INV-I	Investments: new investment	expansionary investments in existing companies, FDI/purchase of companies in the region		
	INF	Infrastructure: development of physical research and innovation infrastructure and environments	test/demo facilities, accelerators		
System Leadership	POS-N or POS-I	Position: acting as the "voice of the ecosystem"; development of national or international reputation, position or visibility	national coordination responsibility, engagement in international RDI projects		
	SP/ISS	Strategic partnership or business/innovation support system: development of collaborative culture, new strategic/longer-term partnerships and more efficient innovation support system	new cross-sectorial connections, improved structures/working practices among innovation support actors		
	POL/ST	Policy or strategy: informing and influencing policy or strategy related to thematic area	public procurement, regulations, company or regional development strategy, resource mobilisation and financial allocations		

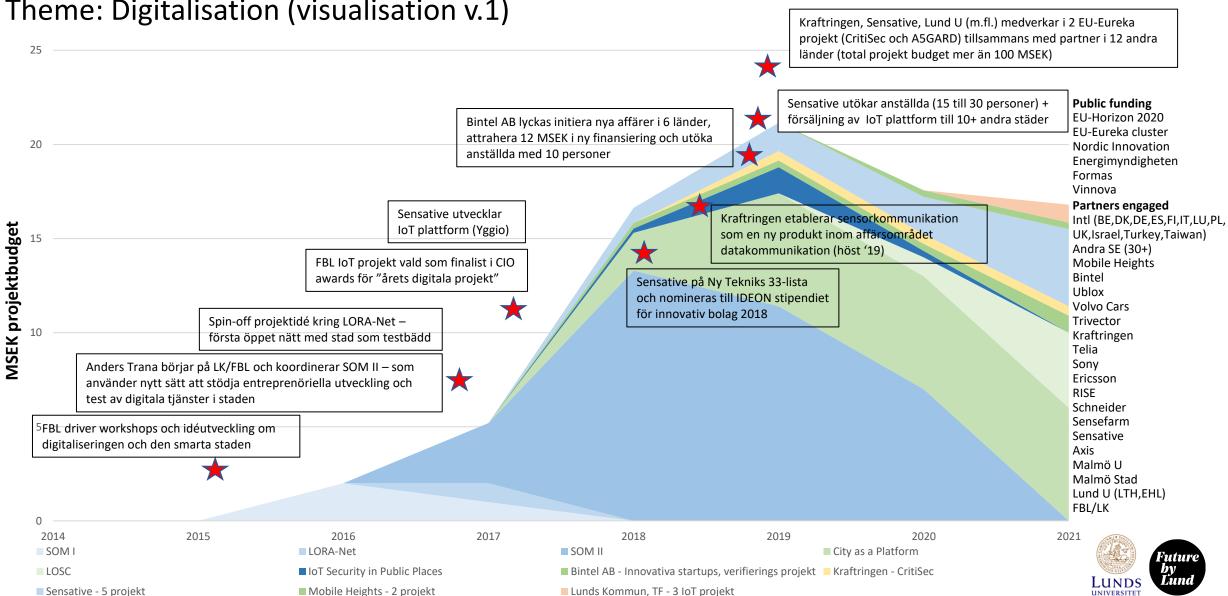
See: Wise, Eklund, Smith and Wilson (2022). "A participatory approach to tracking system transformation in clusters and innovation ecosystems – Evolving practice in Sweden's Vinnväxt programme" in *Research Evaluation*, 31 (2): 271-287. <u>https://doi.org/10.1093/reseval/rvac006</u>

### Future by Lund project portfolios over time

80



Skikt 1: basfinansiering (Vinnova + LK) Skikt 2&3 Moving Things and People Skikt 2 Digital Cities and Citizens (projekt där FBL involverad) Skikt 3 Digital Cities and Citizens (partners' följdprojekt)



#### Theme: Digitalisation (visualisation v.1)

### Lund University - Data mining and visualisation A new digital tool under development

FutureByLund Da	ata Vis	sualisation							
Model Data Streamgraph	n Data	import							
Current model	model Layers		Portfolio	Phase	Partners + - im	Partners + - import			
Model name:					Copy CSV Excel	PDF			
FutureByLund		Layer 1 Layer 2 Layer 3	Base Platform	Phase 1 Phase 2 Phase 3					
			Digital Cities and Citizens		Name	÷	OrgNumber 🍦		
Load Save Filename: FutureByLund_model.rd	le le		Smart Sustainable Cities - Moving Things and People			Lunds kommun	212000-1132		
Filename, FulurebyLund_model.lus			Smart Sustainable Cities - Future Living and Spaces		Lu	unds universitet	202100-3211		
			Creative and Cultural Sectors - Smart Fashion		Alfa	Alfa Laval Lund AB			
	Ideas for society			556054-4735					
					Axis Communicat	ions Aktiebolag	556253-6143		

Flexibility to establish own model(s) for each ecosystem Models with different portfolios, partners, and other aspects to "tag" Adding of "own" data and adm. reports (EIT reporting?)

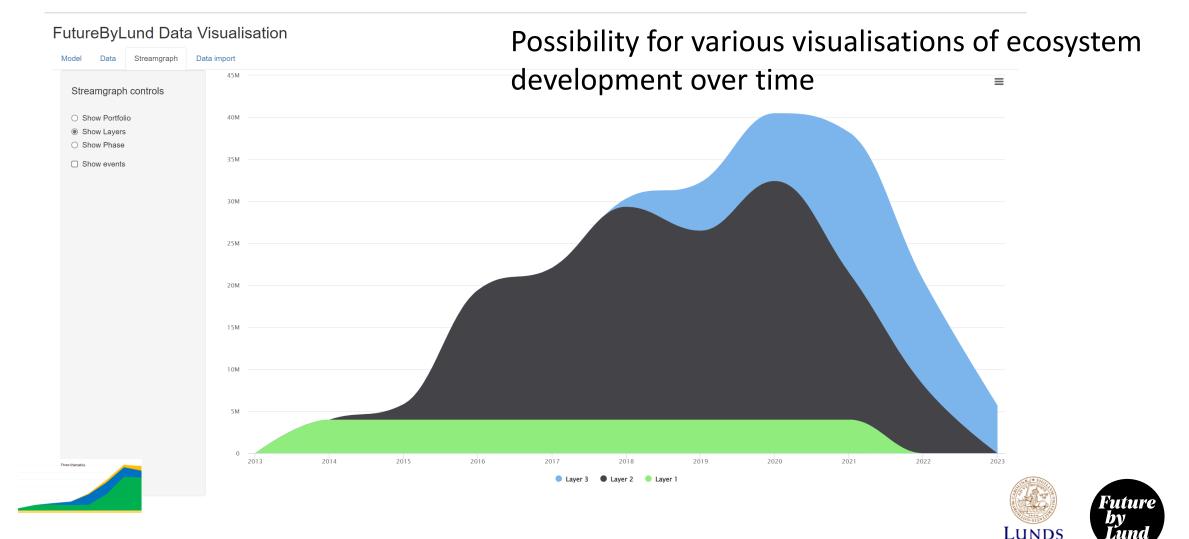


# Base data on publicly-funded projects collected from public sources; data can be further elaborated and crowd-sourced

FutureByLund Data	Visualis	ation						
Model Data Streamgraph	Data import							
Database name:		Layer	Portfolio		Phase	Partners	Events	<b>+</b> -
FutureByLund	Update entr	У -		-		•	Date	Description
Load Save Import	Selected:						ууу	y-mm-dd New description
Stored in file: FutureByLund_database.rds								
Import Enter ProjectId		Add project Remove	Enter Pro	pjectld				
Show 50 v entries Column visibility	csv Copy	PDF						
Projectid 🔶	Layer 🍦	Portfolio \$	Phase 🍦	Partners	¢	Events	÷	YearlyBudget
All		All		All		All		All
FBL2018_03951_Vinnova_2020_00001	Layer 1	Base Platform	Phase 1	{"212000-1132":["Lunds	kommun"]}	[{"2015-01-01":["FBL driver workshops och idé	utve	{"2014":[4000000],"2015
2020-03731_Vinnova	Layer 2	Technology Driven	Phase 1	{"212000-1132":["Lunds	kommun"],"202100-3211":["L			{"2020":[354070.5],"2021
2015-04320_Vinnova	Layer 2	Mobility as a Service	Phase 1					{"2015":[95160],"2016":[3
2018-03951_Vinnova	Layer 2	Digital Cities and Citizens	Phase 1					{"2018":[230703.5294],"2
2018-04500_Vinnova	Layer 2	Digital Cities and Citizens	Phase 1			[{"2015-01-01":["FBL driver workshopsoch ideu	utvek	{"2018":[571428.5714],"2
P40369-1_Energi	Layer 2	Technology Driven	Phase 1			[{"2014-09-01":["Elonroad grundas Sept 2014	(1 an	{"2015":[1757941.1765],'
P42020-1_Energi	Layer 2	Technology Driven	Phase 1			[{"2016-01-01":["Testbädd Örtofta"]}]		{"2016":[10000000],"201
2018-02010_Vinnova	Layer 2	Technology Driven	Phase 1	{"212000-1132":["Lunds	kommun"],"202100-3211":["L	[{"2016-01-01":["Per Löfberg anställd på FBL a	ıtt	{"2018":[907236.8421],"2
20204778_ETS_TVV	Layer 2	Technology Driven	Phase 1					{"2020":[8126970],"2021



### Visualisation matching layer model (version 2)



UNIVERSITET

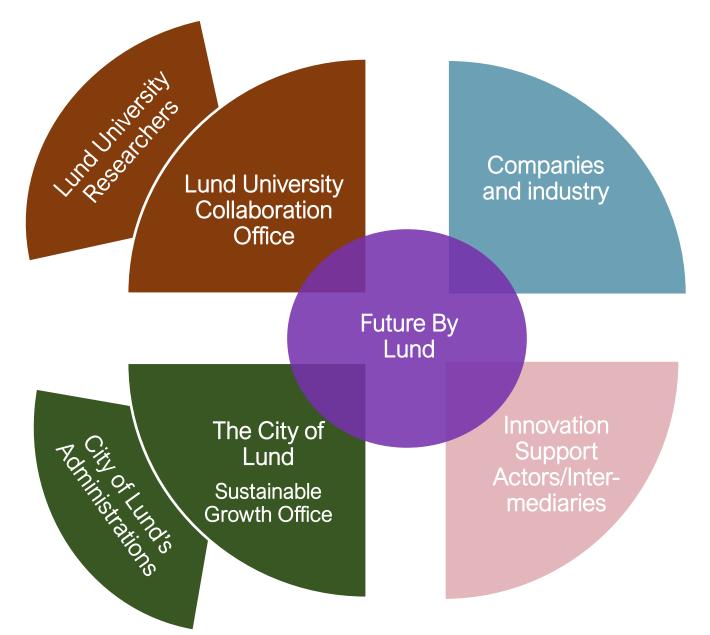
### Including 'critical events' that have contributed to development over time

#### Streamgraph Data import Model Data 55 $\equiv$ Streamgraph controls 50 itel AB lyckas initera nya affärer i O Show Portfolio länder, attrahera 12 MSEK i ny nasiering och utöka anställda med 10 Show Layers 45 O Show Phase 40 Layer Kraftringen etablerar ensorkommunikation som en ny produkt Budget in projects (million SEK) Layer 1 Layer 2 om affärsområdet datakommunikati 35 Layer 3 ensative på Ny Tekniks 33-lista och neras till IDEON stipendiet för tivt bolag 2018 30 Show events FBL IoT projekt vald som finalist i CIO 25 awards för "årets digitala projekt" 20 Projektide kring LoRa-NET-första öppet nätt med stad som testbädd ilestone 15 FBL driver workshops och idéutvecklin Anders Trana börjar på LK/FBL och m digitaliseringen och den smarta koordinerar SOM II - som använder nytt sätt att stödja entreprenöriella utveckling och test av digitala 10 tjänster i staden itiation onroad grundas Sept 2014 (1 anställd) dilestone Sensative utveklar IoT plattform (Yggio) 5 Milestone Serie av möten, förstudier mm över års tid) ----2016 2013 2014 2015 2017 2018 2019 2020 2021 2022 2024 😑 Layer 3 🛛 🛑 Layer 2 🕥 Layer 1 **MANA**

LUNDS UNIVERSITET

#### FutureByLund Data Visualisation

### Partners for good governance of the ecosystem



## The method only has value in its application.

The innovation platform Future By Lund is the orchestrator responsible for:

- Applying the model
- Driving processes and strategic dialogue
- Identifying cross innovation opportunities
- Mobilising and matchmaking actors
- Following progress and curating development
- Identifying investors and opportunities to scale-up



